

## DISTRIBUTORSHIP AGREEMENT LETTER (ONTARIO)

[ON MANUFACTURER LETTERHEAD]

[date]

[name of distributor]  
[street address]  
[city, state/province, zip/postal code]

Dear Sirs:

**RE: *Distributorship Appointment***

[name of manufacturer] hereby appoints you as our distributor for the Products identified in the following table, in the Territory indicated and on the terms and conditions hereinafter set out. You may represent yourself as an authorized distributor in the Territory, including attendance at trade fairs, expositions, conventions, and the like.

<b>Nature of Appointment</b>	<b>Products</b>	<b>Territory</b>
Exclusive	[list products which dealer will have exclusive right to distribute outside of Canada]	[list countries outside Canada which are being included in the dealer's territory]
Non-exclusive	[list products which dealer will have non-exclusive right to distribute in Canada]	Canada

### **Term and Termination**

The Term of this Agreement shall commence upon execution hereof, and shall continue for \_\_\_\_ months thereafter. Either party may terminate this Agreement prior to the end of the Term if the other party defaults under this Agreement and the default has not been rectified within fourteen (14) days after delivery of a written notice of default including a demand for rectification and notice that the Agreement will be terminated if the default is not rectified.